

**Memorandum of Understanding  
for  
Academic and Industry Institute Interaction  
Between**

**Siddhant Institute of Computer Application, Pune  
And**

**Xenstack LLC, USA || Xenstack Solutions India Pvt. Ltd.**

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Between  
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**Xenstack LLC; USA || Xenstack Solutions India Pvt. Ltd.**

This Memorandum of Understanding (MOU) is entered into on this Wednesday Jan06.2021, by and between Siddhant Institute of Computer Application, Pune (hereinafter referred as "SICA") and Xenstack LLC, USA || Xenstack Solutions India Pvt. Ltd. (hereinafter referred as "XenStack")

SICA and Xenstack agree that cooperation in Industry Institute Interaction, Certification Training, Internship, Final Placement and student and faculty exchanges would be mutually beneficial. The areas of cooperation may include, subject to mutual consent, any desirable and feasible activity that would further the goals of each institution. Such interaction may include cooperation in a variety of joint academic and educational activities such as:

- 1) Internship and Final placements
- 2) Certification Training
- 3) Webinar, Guest lecturer and workshops
- 4) FDP (Faculty Development Programme)
- 5) Industrial Visits
- 6) Consultancy work on industry projects

WHEREAS SICA is a leading educational institution in the field of Technical Education. AND WHEREAS Xenstack LLC, USA || Xenstack Solutions India Pvt. Ltd. is into business of providing high end software development, Corporate Training, consultancy, staffing solutions such as internships and other IT allied services. AND WHEREAS Xenstack LLC, USA || Xenstack Solutions India Pvt. Ltd. is desirous to collaborate with SICA for conducting Seminar, Workshop, Guest Lectures, Webinars and providing certification training, internship and placement opportunities to SICA students which shall be subject to the availability of vacancies. AND WHEREAS SICA has agreed for such collaboration.

AND NOW THEREFORE, Xenstack LLC, USA || Xenstack Solutions India Pvt. Ltd. and SICA, in consideration of the mutual representations, warranties and covenants contained herein, and subject to the terms and conditions set forth in this MOU, and intending to be legally bound, hereby agree as follows:

#### **1. DURATION**

This MOU shall be valid for a term of Five (5) year from the effective date and shall be renewed for such further period as may be decided mutually by both the parties.

#### **2. OBJECTIVES:**

SICA AND Xenstack LLC, USA || Xenstack Solutions India Pvt. Ltd. will supplement and complement each other in the areas of mutual benefits for the expertise of students and corresponding need of Xenstack LLC, USA || Xenstack Solutions India Pvt. Ltd.

- 1) To provide Internship opportunities and Final placements for students
- 2) To Provide certification Training
- 3) To design & implement Industry specific course
- 4) Conduct Webinar, Guest lecturer and workshop as per availability
- 5) Conduct FDP
- 6) Helps with Industrial Visits (if possible)

#### **3. COMMERCIALS:**

The Commercials will be discussed and finalized separately and would be documented through raising necessary PO and Invoice on the other party

#### **4. Deliverables from XenStack:**

**XenStack** is a trusted partner, an International DevOps, Cloud, Machine learning, Big Data and a leader in the Cyber Security space.

XenStack is a leading organization in DevOps & Cloud Corporation!

A team that takes pride in our readiness to solve some of the most complex technical challenges in existence. With challenges spanning government to commercial, you'll have the unique opportunity to work on projects that are literally evolving our nation's cyber space and Machine Learning capabilities. We all share a common passion and aspiration – to serve a mission much bigger than ourselves. When you join our team, you'll be part of a rare collection of thought

leaders and game-changing innovators. **XenStack** is pleased to offer **internship program** with your esteemed College SICA& provide a career building opportunity.

**XenStack** will prepare students to be a Full Stack Developer and proficient in DevOps, Cloud Services, Cyber Security and Data Science Domains.

**XenStack** may use the name of the institute on their website for institute Campaigns and photographs of the institute Campaign may be uploaded on the website.

**XenStack will provide Internship and Certification Training in following domains:**

- Cloud Computing
- Linux Operating system Administration
- Machine learning & Analysis
- RDBMS Database technologies
- Big Data Analytics
- Python Programming
- DevOps Technologies using docker and Kubernetes
- Continuous Development and Continuous integration using Jenkins
- Systems Security Engineering
- Network engineering and architecture
- Threat Validation and Mitigation
- Configuration Management using Ansible, Puppet & Terraform.

Apart from this, **XenStack** will also provide access to its own Private **XenStack Cloud** with production and development work loads prebuilt with daily data ingested from Facebook, Twitter, NewYork Metro service, WHO, United Nations ...,

Students will also get access to Cloud services with total benefits of more than 1000\$.

XenStack will provide sponsored FDP/workshop in every semester.

Encourage & support faculties, students for R&D activities and IPR.

Placement Opportunities will be given to deserving candidates. Also, students who enroll for Training & Internship Program will get placement assistance and consultations.

Consultancy work will be done by both the parties & the consultancy amount will be paid to the concerned faculty or institute for their valuable contribution in company projects.

#### **5. Deliverables from DYPCET:**

SICA has to ensure availability of following infrastructure requirements.

- A properly closed computer lab in college with basic computer facilities, with a capacity of at least 30 seats where students can attend the deliverables/sessions with permission from college authorities.
- The venue must be available to use for time slot communicated and agreed by both parties
- The college students will be informed in advance about the email and publicity posters.
- The institute has to ensure availability of following organizational requirements in their college.
  - i) One Faculty In charge
  - ii) 4 student volunteers from each class/ branch of Engineering
  - iii) Wi-Fi facility during the sessions
  - iv) Computers/PC's with pre-installed tools and software as requested by XenStack

#### **6. CONFIDENTIALITY:**

Both the parties may receive information proprietary to other party (the "Confidential Information") in the course of performance of their obligations under this MOU. Confidential Information is not meant to include any information which (a) is publicly available (b) is rightfully received by the parties from third parties without accompanying secrecy obligations; (c) is already in either party's possession and was lawfully received from sources other than the parties or (d) is independently developed by the parties. The two bodies understand and acknowledge that the Confidential Information is valuable and confidential and agrees that it will at all times be kept in trust, to be disclosed only to such persons on a

“need to know basis” the same for the effective implementation of this MOU and that it will only be used by the parties for the benefit of others.

Both the parties understand and agree that all written or other tangible data and documentation developed or procured by the other party in performing its obligations under this MOU, whether in printed or electronic form, belongs to other party and that other party will have all rights, title and interest therein.

Both parties shall not use the name and brand of the other party in any advertisement or make any public announcement without the prior written approval of the other.

#### **7. CO-ORDINATION:**

Both the parties shall appoint one person as one point of contact/Co-Ordinator for smooth execution of the MOU.

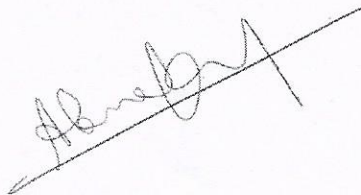
SICA has nominated the following person as its Co-coordinator:



**Prof. Reshma Jadhav**

TPO, SICA, Pune.

Xenstack LLC, USA || Xenstack Solutions India Pvt. Ltd. has nominated the following person as its Co-coordinator:





**Mr. Atul Mokal, Managing Director,**

**Xenstack LLC, USA || Xenstack Solutions India Pvt. Ltd.**

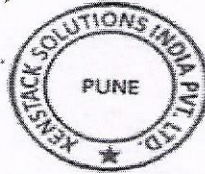
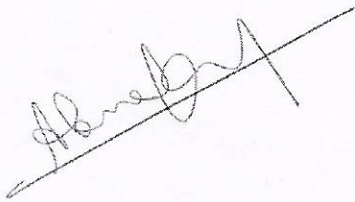
FOR SICA



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Director  
**Prof. Nitin S. Shirao**, Director SICA, PUNE  
Sudumbare, Maval, Pune-412 109.

FOR Xenstack LLC, USA || Xenstack Solutions India Pvt. Ltd.



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**Mr. Atul Mokal**,  
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