

# Memorandum of Understanding

This Memorandum of Understanding (MOU) is entered into on the date indicated below, by and between:

**SKILLMART**, a Pune based Educational Company  
and

**Siddhant Institute of Computer Application**, Sudumbare, Pune, Maharashtra, India 412109. Both organizations will hereinafter be referred to as "PARTIES".

## 1. PURPOSE:

- 1.1. The Parties recognize the benefits to be derived from collaboration, cooperation, and mutual interaction for the development and promotion of joint activities to address issues of mutual interest, designed to foster and promote collaboration and undertake research activities.
- 1.2. This MoU sets forth the intentions of the Parties for increased collaboration, cooperation, and interaction between themselves and does not create any legally binding commitments. Whenever the Parties agree to undertake specific joint Projects with legally binding operations, they will develop separate written agreements for such Projects setting out each Party's roles, responsibilities, funding, contribution, deliverables, and budgets.
- 1.3. The purpose of this MOU is to create a collaborative academic environment and framework between the **Siddhant Institute of Computer Application** and **SKILLMART** for training students in the technical and non-technical fields and provide opportunities for the students and participating staff to develop industrial skills as defined in the following section ("Statement of Mutual Interests and Benefits").

## 2. DEFINITIONS:

- 2.1. **SKILLMART**: It is an organization that aims at providing practical training to the students, which will benefit them in attaining success after their education. The company focuses on soft skills such as communication skills, personality traits, and social intelligence.
- 2.2. **Siddhant Institute of Computer Application**: The academic institution participating in collaboration with SKILLMART to develop, implement and conduct the program for the benefit of the students consistent with the academic goals of the institution;
- 2.3. **SKILLMART TRAINING PROGRAMMES**: Job-oriented intensive online training programmes intended at developing technical as well as social skills of students to prepare them for job interviews and corporate workplaces.



In consideration of the above premises, the parties agree as follows:

### 3. STATEMENT OF MUTUAL INTERESTS AND BENEFITS:

- 3.1. **SKILLMART** is dedicated, in collaboration with academic institutions around the world to creating, facilitating, and promoting the exchange of ideas; Its aim is to develop social and communications skills in the younger generation; to familiarize the younger audience with the basics of finance and management; to learn, understand and implement computer algorithms and become familiar with the tools; to lead a generation to achieve success through proven personality development tactics and engage in the community as a respectable member of society.
- 3.2. **Siddhant Institute of Computer Application** is an academic institution dedicated to fostering an effective learning environment and creating opportunities for diverse population of young students in areas of limited resources and instilling in them a passion for learning and growth. Both **SKILLMART** and **Siddhant Institute of Computer Application** together believe that by opening up the opportunities and guiding the students who are constrained by lack of conducive environment and resources, we can grow the next generation ready for the technological and social challenges faced by future generations, and level the playing field. Both organizations are committed to making effort and taking positive and proactive activities to create such a conducive environment and make a difference.

### 4. INTENT:

The intent of this MOU is to outline the activities and commitments by **SKILLMART** and **Siddhant Institute of Computer Application** to promote the goals outlined in the previous section ("Purpose"), and to define the steps to help each other accomplish mutually beneficial objectives. The students participating in the SKILLMART projects will be called SKILLMART SCHOLARS.

#### 4.1. SKILLMART shall:

- 4.1.1. Create a course aimed at students developing their technical and non-technical skills.
- 4.1.2. Improve students programming logic and provide them mentorship for their interest area
- 4.1.3. Develop a soft skills program aimed at enhancing communications skills, personality development, and people skills of students for easing placement of students at reputable institutions.
- 4.1.4. Make available academic materials and other mentoring support to facilitate the creation of a favorable environment for learning these skills
- 4.1.5. Establish channels of communication and interfaces to enable students to engage with external (public and private) organizations providing jobs after graduation.
- 4.1.6. Provide the point of contact for interfacing between the companies and students of EDUCATIONAL INSTITUTION;



#### **4.2. Siddhant Institute of Computer Applications shall:**

- 4.2.1. Create an academic environment to facilitate the formation and performance of SKILLMART TRAINING PROGRAMME.
- 4.2.2. Provide logistical and organizational support to SKILLMART to make this effort a reality and successful, including making available resources for ongoing consultation and collaboration with SKILLMART and other institutions.
- 4.2.3. Create structures and make available facilities for the conduct of SKILLMART TRAINING PROGRAMMES at the campus facilities, including, computer facilities, library facilities, as well as facilities for fieldwork outside the campus as appropriate.
- 4.2.4. Provide facilities for the establishment of a SKILLMART Office as a resource to students on campus for obtaining ongoing information about SKILLMART and conduct of SKILLMART related administrative activities within the campus.
- 4.2.5. Provide necessary support and guidance such as time for SKILLMART TRAINING PROGRAMME and balancing the needs of the students between conducting independent research and other academic responsibilities;
- 4.2.6. Collaborate with SKILLMART organization as needed in the smooth and focused conduct of the relationship to accomplish mutual goals, including periodic evaluation and assessment of the program effectiveness, financial matters and development of appropriate reward schemes;
- 4.2.7. Collaborate with SKILLMART and provide support for promoting and creating a positive impression and visibility to the public, as well as support the effort toward extension of the program to other organizations in India and around the world.

#### **5. DURATION OF MOU AND TERMINATION:**

- 5.1. The terms of this MOU will begin when both parties have signed the document and will continue indefinitely until terminated by either party by giving a written statement to that effect to the other party. Upon termination, both parties will ensure that the termination of this agreement is properly disseminated to the third parties, without cause, and refrain from any activity that would imply such association as continuing thenceforth. Upon termination of the MOU, both parties will identify any areas of mutual concern (including but not limited to Intellectual Property, etc.) and work to find a common and mutually beneficial resolution.

#### **6. INTELLECTUAL PROPERTY:**

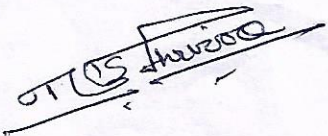
- 6.1. SKILLMART shall be creating a programme for the development of soft skills and technical skills of the students; but the techniques and methods used by SKILLMART will not be available for use by the **Siddhant Institute of Computer Application**. The teachers or the students can not reveal the contents and the nature of the programme to outsiders, including competitors.

- 6.2. SKILLMART will be given credit for placement for students who have completed the SKILLMART TRAINING PROGRAMME. The **Siddhant Institute of Computer Application** will not take full credit for the same. SKILLMART will be allowed to use the names of outstanding students in advertisements.

We, the undersigned, have agreed on the contents of this MOU. Any changes must be agreed to by both parties.

**Siddhant Institute of Computer Application**

Signed

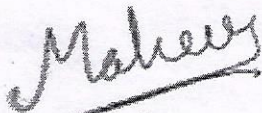


Name: Prof. Nitin S. Shirao Director  
Title: Director  
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Sudumbare, Maval, Pune-412 109.



**SKILLMART**

Date



Director  
SkillMart

Signed: Chinchwad, Pune-411033.

Name: MAHESH JAWALKAR  
Title: DIRECTOR